



Doing Good . . . Says Who?: Stories from Volunteers, Nonprofits, Donors, and Those They Want to Help

Connie Newton, Fran Early

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Doing Good. . . Says Who? explores the impact of good intentions from the inside. The authors conducted over 400 interviews and synthesized the lessons learned. The end result is that you are on the ground with volunteers, nonprofits, donors, and--most uniquely--the intended beneficiaries of good will. Through story telling, humor, analysis, practical advice and a discussion guide, five key concepts emerge:

1. Respect and value people
2. Build trust through relationships
3. Do 'with' rather than 'for'
4. Ensure feedback and accountability
5. Evaluate every step of the way

These principles will help you evaluate your motivations, question assumptions, and turn good intentions into positive outcomes.

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